

DELAWARE-APPROVED PROVIDERS FOR NEWLY-LICENSED SALESPERSON MODULES

Updated 12/7/2015

Note: This table lists the courses that providers have been approved to offer. This does not mean that all of the courses listed are currently being offered. Please contact the providers directly for information about courses that they are currently offering.

Provider	Phone	Course Title	Credit Hour(s)	New Salesperson Module(s)	Approval Expires
Delaware School of Real Estate	(302) 239-8919	The Code of Ethics	3.0	1	12/31/2016
Delaware School of Real Estate	(302) 239-8919	The Agreement of Sale	3.0	2	12/31/2016
Delaware School of Real Estate	(302) 239-8919	Real Estate Documents and Seller Representation	3.0	3	12/31/2016
Delaware School of Real Estate	(302) 239-8919	Agent Etiquette	3.0	4	12/31/2016
Keller Williams Realty	(302) 355-1849	Ethics & Arbitration	3.0	1	4/30/2017
Keller Williams Realty	(302) 355-1849	Basics of Buyer Representation	3.0	2	4/30/2017
Keller Williams Realty	(302) 355-1849	Basics of Seller Representation	3.0	3	4/30/2017
Keller Williams Realty	(302) 355-1849	Professionalism "Doing the Right Thing When No One is Looking"	3.0	4	4/30/2017
Kent County Association of Realtors	(302) 678-9750	Professional Standards in Real Estate	3.0	1	8/31/2017
Kent County Association of Realtors	(302) 678-9750	The Agreement of Sale – Buyer Representation	3.0	2	8/31/2017
Kent County Association of Realtors	(302) 678-9750	Real Estate Documents	3.0	3	8/31/2017
Kent County Association of Realtors	(302) 678-9750	Real Estate Professionalism	3.0	4	8/31/2017
Long and Foster Institute of Real Estate	(703) 653-8345	Ethics, Practically Speaking	3.0	1	9/30/2017

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Long and Foster Institute of Real Estate	(703) 653-8345	Buyer Representation and Forms	3.0	2	9/30/2017
Long and Foster Institute of Real Estate	(703) 653-8345	Seller Representation and Forms	3.0	3	9/30/2017
Long and Foster Institute of Real Estate	(703) 653-8345	Ultimate Real Estate Professionalism	3.0	4	9/30/2017
Omega Real Estate School	(302) 235-0400	The Code of Ethics – Your Promise to Professionalism	3.0	1	7/31/2016
Omega Real Estate School	(302) 235-0400	The Agreement of Sale	3.0	2	7/31/2016
Omega Real Estate School	(302) 235-0400	The Delaware Statewide Listing Agreement	3.0	3	7/31/2016
Omega Real Estate School	(302) 235-0400	Real Estate Professionalism	3.0	4	7/31/2016
Real Estate Institute of Delaware	(302) 945-1446	Ethics and Arbitration: What You Should Know	3.0	1	1/31/2017
Real Estate Institute of Delaware	(302) 945-1446	Basics of Buyer Representation	3.0	2	4/30/2017
Real Estate Institute of Delaware	(302) 945-1446	Basics of Seller Representation	3.0	3	4/30/2017
Real Estate Institute of Delaware	(302) 945-1446	Professionalism in Your Career	3.0	4	4/30/2017
Sussex County Association of Realtors	(302) 855-2300	Procuring Cause	3.0	1	7/31/2016
Sussex County Association of Realtors	(302) 855-2300	Buyer Representation	3.0	2	7/31/2016
Sussex County Association of Realtors	(302) 855-2300	Seller Representation	3.0	3	7/31/2016

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Sussex County Association of Realtors	(302) 855-2300	NAR Ethics	3.0	1	6/30/2017
The CE Shop, Inc.	(888) 827-0777	Professional Standards in Real Estate	3.0	1	10/31/2017
The CE Shop, Inc.	(888) 827-0777	Agreement of Sale/Buyer Representation	3.0	2	10/31/2017
The CE Shop, Inc.	(888) 827-0777	Real Estate Documents/Seller Representation	3.0	3	10/31/2017
The CE Shop, Inc.	(888) 827-0777	Real Estate Professionalism	3.0	4	10/31/2017
The Commercial Real Estate School of Tristate	(610) 238-9951	Understanding Professional Documents/Agreements	3.0	3	2/28/2016