

DELAWARE COUNCIL ON REAL ESTATE APPRAISERS
Approved Continuing and Qualifying Education for 11/1/2013 through 10/31/2015

Starting November 1, 2011, all continuing education (CE) courses expire on October 31 of each odd year. To renew approval for the next two years, complete and submit a new Request for Approval of Educational Activity beginning in August before the end of the renewal period.

- For complete information on the CE requirements, see Section 2.3 of the Council's Rules and Regulations, available at dpr.delaware.gov.
- Qualifying education courses must be a minimum of 15 hours in length and must include an exam.
- Section 2.5.11 of the Council's Rules and Regulations requires that you must take at least 14 hours per license period in a traditional classroom setting with an instructor.
- Section 2.5.12 of the Council's Rules and Regulations requires that all courses must be submitted to the Council for approval, regardless of AQB or IDECC approval.
- To qualify as CE, the Council must approve courses. Either the provider or the appraiser must apply to the Council for approval using a Request for Approval of Educational Activity form.
- If you want pre-approval of a CE course, you must submit all required documentation 60 days before the scheduled offering!

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Course Provider:	Course Title:	Online or Classroom	Date:	QE/CE Hrs	Approved	
Allied Business Schools, Inc.	2013-2014 7-Hour Equivalent USPAP Update Course	Online	N/A	7 CE	9/17/2013	
	2013-2014 15-Hour Equivalent USPAP Update Course	Online	N/A	15/14 QE/CE	9/17/2013	
	Case Studies in Complex Appraisal	Online	N/A	7 CE	9/17/2013	
	Complex Residential Appraisal	Online	N/A	14 CE	9/17/2013	
	Creating Credible Appraisers	Online	N/A	7 CE	9/17/2013	
	Financing for Appraisers	Online	N/A	14 CE	9/17/2013	
	Real Estate Appraisal Principles, Practices, Real Estate Appraisal Report Writing	Online	N/A	75 CE	9/17/2013	
	Resid. Appraiser Site Valuation Cost Approach	Online	N/A	15 CE	9/17/2013	
	Resid. Market Analysis & Highest & Best Use	Online	N/A	15 CE	9/17/2013	
	Resid. Sales Comparison & Income Approaches & Report Writing	Online	N/A	30 CE	9/17/2013	
	2014-2015 7hr USPAP Update Course	Online	N/A	7 CE	1/21/2014	
	2014-2015 15hr Equiv. USPAP Course	Online	N/A	15 QE	1/21/2014	
	Real Estate Appraisal Principles & Practices	Online	N/A	60 QE	2/18/2014	
	Creating Credible Appraisals	Online	N/A	7 CE	7/21/2015	
	Complex Residential Appraisal	Online	N/A	14 CE	7/21/2015	
	Case Studies in Complex Appraisal	Online	N/A	7 CE	7/21/2015	
	Financing for Appraisers	Online	N/A	14 CE	7/21/2015	
	Real Estate Appraiser Report Writing	Online	N/A	14 CE	7/21/2015	
	Real Estate Appraiser Report Writing	Online	N/A	15 QE	7/21/2015	
	7-Hour USPAP Update Course	Online	N/A	7 CE	7/21/2015	
	15-Hour National USPAP Course	Online	N/A	15 QE	7/21/2015	
	Residential Market Analysis Highest and Best Use	Online	N/A	15 QE	7/21/2015	
	Residential Appraiser Site Valuation and Cost Approach	Online	N/A	15 QE	7/21/2015	
	Residential Sales Comparison and Income Approaches	Online	N/A	30 QE	7/21/2015	
	Real Estate Appraisal Principles and Practices	Online	N/A	60 QE	7/21/2015	
	Allterra Group, LLC	FHA Appraisals and Reporting Requirements	Classroom	5/12/2014	7 CE	2/18/2014
		2014 Keynote/Alternative Valuations	Classroom	6/24/2014	7 CE	5/20/2014
		2014 Valuation Visionaries/Regulatory Compliance	Classroom	6/25/2014	7 CE	5/20/2014
		2014-2015 7 hour USPAP Course	Classroom	6/23/2014	7 CE	5/20/2014
		Appraisal of Single Family Residential New Construction	Online	N/A	7 CE	5/20/2014
Practical Guide to Appraisal Review		Online	N/A	7 CE	7/15/2014	
2014-2015 National 7 Hour USPAP Course		Online	N/A	7 CE	9/16/2014	
Basic Charts and Graphs		Online	N/A	5 CE	1/22/2015	
2015 Keynote/The Vision for Valuation		Classroom	7/1/2015	7 CE	4/21/2015	
2015 Regulatory Update/Best Practices		Classroom	7/1/2015	7 CE	4/21/2015	
FHA Appraisals and Reporting Requirements		Online	N/A	7 CE	5/19/2015	

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American Society of Appraisers	RP 401 Allocating Components in Going Concern Appraisals	Classroom	TBD	27 CE	3/17/2015
American Society of Farm Managers and Rural	Advanced Appraisal Review Case Studies	Online	N/A	16 CE	9/17/2013
	Advanced Rural Case Studies	Online	N/A	36 CE	9/17/2013
	Appraisal Review Under USPAP	Online	N/A	22 CE	9/17/2013
	Appraisal Review Under USPAP for Federal Land Acquisition	Online	N/A	16 CE	9/17/2013
	Basic Appraisal Principles	Online	N/A	30 QE/28 CE	9/17/2013
	Basic Appraisal Procedures	Online	N/A	30 QE/28 CE	9/17/2013
	Best Practices for Rural Appraisal	Online	N/A	8 CE	9/17/2013
	Cost Approach for General Appraisers	Online	N/A	30 QE/27 CE	9/17/2013
	General Market Analysis & Highest & Best Use	Online	N/A	30 QE/28 CE	9/17/2013
	Income Approach for General App. Part I	Online	N/A	30 QE/27 CE	9/17/2013
	Introduction to Appraisal Review	Online	N/A	30 QE/27 CE	9/17/2013
	Minerals Appraisal Seminar	Online	N/A	8 CE	9/17/2013
	Other Partial Interests in Real Estate Regression Analysis Uses in Appraisal	Online	N/A	8 CE	9/17/2013
	Require. Of UASFLA the "Yellow Book"	Online	N/A	22 CE	9/17/2013
	Rural Case Studies I	Online	N/A	8 CE	9/17/2013
	Sales Comparison Approach for General Appraisers	Online	N/A	30 QE/27 CE	9/17/2013
	Valuation of Conservation Easements and	Online	N/A	22 CE	9/17/2013
	7 Hour National USPAP	Classroom	11/12/2013	7 CE	11/19/2013
	ASFMRA 84th Annual Convention Day 1	Classroom	11/14/2013	6 CE	7/16/2013
	ASFMRA 84th Annual Convention Day 2	Classroom	11/15/2013	3 CE	7/16/2013
	Intro to Commercial Greenhouse Appraisals	Classroom	4/29/2014	8 CE	2/18/2014
	Income Approach Applications	Classroom	4/28/2014	8 CE	2/18/2014
	Introduction to the Valuation of Permanent Plantings	Online	TBD	8 CE	9/16/2014
	Key Issues of Grain Elevator Valuation	Online	TBD	8 CE	9/16/2014
	ASFMRA 85th Annual Convention Day 1 and 2	Classroom	TBD	9 CE	9/16/2014
	Rapid Fire Case Studies 2014	Classroom	TBD	6 CE	9/16/2014
	Cost Approach for General Appraisers (A301)	Classroom	TBD	30 QE/27 CE	9/16/2014
	Cost Approach for General Appraisers Online	Online	TBD	30 QE/27 CE	9/16/2014
	Integrated Approaches to Value (A304)	Classroom	TBD	30 QE/27 CE	9/16/2014
	15 Hour National USPAP Course (A113)	Classroom	3/3/2015 - 3/4/2015 &	15 QE	11/18/2014
	Basic Appraisal Procedures (A102)	Classroom	2/27/2015 - 3/2/2015	30 QE/ 28 CE	1/22/2015
	Growing Concern Value and Intangible Assets	Classroom	5/4/2015	8 CE	3/17/2015
	Foundations of Appraisal Review (A600)	Classroom	7/20/2015 - 7/24/2015	40 QE/36 CE	6/16/2015
	Introduction to Statistical Analysis for Appraisers	Classroom	7/20/2015	8 CE	6/16/2015
	Rural Sales Analysis and Conformation	Classroom	7/21/2015	8 CE	6/16/2015
American Society of Farm Managers and Rural	Understanding and Using Comparable Transactions	Classroom	7/22/2015	7 CE	6/16/2015

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	Rapid Fire Case Studies 2015	Classroom	10/29/2015	6 CE	9/15/2015
	ASFMRA 86th Annual Convention, Day 1	Classroom	10/30/2015	6 CE	9/15/2015
	ASFMRA 86th Annual Convention, Day 2	Classroom	10/31/2015	3 CE	9/15/2015
American School of Real Estate Express	Basic Appraisal Principles	Online	N/A	30 QE	9/17/2013
	Basic Appraisal Proceures	Online	N/A	30 QE	9/17/2013
Andrew Marinelli	Land Identification Systems and Property Rights	Classroom	TBD	4 CE	3/17/2015
A La Mode Technologies, Inc.	Accurate Sketching Made Easy	Classroom	TBD	3 CE	9/16/2014
	Developing Complaint Reports Using TOTAL	Classroom	TBD	7 CE	9/16/2014
	Mobile Appraiser Workflow	Classroom	TBD	7 CE	9/16/2014
	Controlling Your Data with TOTAL	Classroom	TBD	3 CE	9/16/2014
Appraisal Institute	Litigation Assignments for Residential App	Classroom	TBD	4 CE	9/17/2013
	Review Theory - General	Classroom	TBD	30 QE/30 CE	10/15/2013
	Review Theory - Residential	Classroom	TBD	17 QE/15 CE	10/15/2015
	Advanced Concepts & Case Studies	Classroom	TBA	38 QE/35 CE	11/19/2013
	Advanced Income Capitalization	Online	TBA	35 QE/32 CE	11/19/2013
	Advanced Income Capitalization - Synchronous	Classroom	TBA	33 QE/30 CE	11/19/2013
	Advanced Market Analysis& Highest & Best Use	Classroom	TBA	35 QE/32 CE	11/19/2013
	Advanced Market Analysis&Highest & Best Use – Synchronous	Online	TBA	35 QE/32 CE	11/19/2013
	Advanced Residential Applications & Case Studies, Part 1	Classroom	TBA	15 QE/14 CE	11/19/2013
	Advanced Residential Report Writing, Part 2	Classroom	TBA	30 QE/28 CE	11/19/2013

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Appraisal Institute	Appraising Condos, Co-Ops, & PUDs	Classroom	TBA	7 CE	11/19/2013
	Basic Appraisal Principles	Classroom	TBA	30 QE/28 CE	11/19/2013
	Basic Appraisal Procedures	Classroom	TBA	30 QE/28 CE	11/19/2013
	Business Practices & Ethics	Classroom	TBA	4 CE	11/19/2013
	Case Studies in Appraising Green Commercial Buildings	Classroom	TBA	15 QE/14 CE	11/19/2013
	Case Studies in Appraising Green Residential Buildings	Classroom	TBA	8 QE/7 CE	11/19/2013
	Complex Litigation Appraisal Case Studies	Classroom	TBA	7 CE	11/19/2013
	Condemnation Appraising: Principles & Applications	Classroom	TBA	22 QE/21 CE	11/19/2013
	Fundamentals of Separating Real, Personal Property, & Intangible ...	Classroom	TBA	15 QE/14 CE	11/19/2013
	General Appraiser Income Approach Part 1	Classroom	TBA	30 QE/27 CE	11/19/2013
	General Appraiser Income Approach Part 2	Classroom	TBA	30 QE/27 CE	11/19/2013
	General Appraiser Market Analysis and Highest & Best Use	Classroom	TBA	30 QE/28 CE	11/19/2013
	General Appraiser Report Writing & Case Studies	Classroom	TBA	30 QE/28 CE	11/19/2013
	General Appraiser Sales Comparison Approach	Classroom	TBA	30 QE/27 CE	11/19/2013
	General Appraiser Site Valuation & Cost Approach	Classroom	TBA	30 QE/28 CE	11/19/2013
	Income Approach for Residential Appraisers	Classroom	TBA	7 CE	11/19/2013
	International Financial Reporting Standards for the Real Prop. Appraiser	Classroom	TBA	15 QE/13 CE	11/19/2013
	International Valuation Standards Overview	Classroom	TBA	8 QE/7 CE	11/19/2013
	Introduction to Green Buildings	Classroom	TBA	8 QE/7 CE	11/19/2013
	Litigation Appraising: Specialized Topics & Applications	Classroom	TBA	16 QE/15 CE	11/19/2013
	Litigation Assignments for Residential Appraisers	Classroom	TBA	4 CE	11/19/2013
	Online 7-Hour National USPAP Update Course	Online	TBA	7 CE	11/19/2013
	Online Advanced Internet Search Strategies	Online	TBA	7 CE	11/19/2013
	Online Analyzing Operating Expenses	Online	TBA	7 CE	11/19/2013
	Online Appraisal Curriculum Overview – General	Online	TBA	7 CE	11/19/2013
	Online Appraisal Curriculum Overview – Residential	Online	TBA	8 CE	11/19/2013
	Online Basic Appraisal Principles	Online	TBA	30 QE/28 CE	11/19/2013
	Online Basic Appraisal Procedures	Online	TBA	30 QE/28 CE	11/19/2013
	Online Business Practices & Ethics	Online	TBA	5 CE	11/19/2013
	Online Case Studies in Appraising Green Residential Buildings	Online	TBA	8 QE/7 CE	11/19/2013
	Online Comparative Analysis	Online	TBA	7 CE	11/19/2013
	Online Cool Tools: New Technology for Real Estate Appraisers	Online	TBA	7 CE	11/19/2013
	Online Data Verification Methods	Online	TBA	5 CE	11/19/2013
	Online FHA and the Appraisal Process	Online	TBA	7 CE	11/19/2013
	Online Forecasting Revenue	Online	TBA	7 CE	11/19/2013
	Online General Appraiser Income Approach Part 1	Online	TBA	30 QE/27 CE	11/19/2013
	Online General Appraiser Income Approach Part 2	Online	TBA	30 QE/27 CE	11/19/2013
	Online General Appraiser Report Writing & Case Studies	Online	TBA	30 QE/28 CE	11/19/2013
	Online General Appraiser Sales Comparison Approach	Online	TBA	30 QE/27 CE	11/19/2013

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Appraisal Institute	Online General Appraiser Site Valuation & Cost Approach	Online	TBA	30 QE/28 CE	11/19/2013	
	Online Introduction to Green Buildings: Principles & Concepts	Online	TBA	8 QE/7 CE	11/19/2013	
	Online Rates and Ratios: Making sense of GIMs, OARs, and DCF	Online	TBA	7 CE	11/19/2013	
	Online Real Estate Finance, Statistics, and Valuation Modeling	Online	TBA	15 QE/14 CE	11/19/2013	
	Online REO Appraisal	Online	TBA	7 CE	11/19/2013	
	Online Residential Market Analysis and Highest & Best Use	Online	TBA	15 QE/14 CE	11/19/2013	
	Online Residential Report Writing & Case Studies	Online	TBA	15 QE/14 CE	11/19/2013	
	Online Residential Sales Comparison & Income Approach	Online	TBA	30 QE/28 CE	11/19/2013	
	Online Residential Site Valuation & Cost Approach	Online	TBA	15 QE/14 CE	11/19/2013	
	Online Reviewing Residential Appraisals&Using Fannie Mae Form 2000	Online	TBA	7 CE	11/19/2013	
	Online Small Hotel / Motel Valuation	Online	TBA	7 CE	11/19/2013	
	Online Subdivision Valuation	Online	TBA	7 CE	11/19/2013	
	Online Supervising Appraisal Trainees	Online	TBA	4 CE	11/19/2013	
	Online The Discounted Cash Flow Model	Online	TBA	7 CE	11/19/2013	
	Online Using Your HP12C Financial Calculator	Online	TBA	7 CE	11/19/2013	
	Quantitative Analysis	Classroom	TBA		33 QE/30 CE	11/19/2013
	Real Estate Finance, Statistics, & Valuation Modeling	Classroom	TBA		15 QE/14 CE	11/19/2013
	Residential & Commercial Valuation of Solar	Classroom	TBA		15 QE/14 CE	11/19/2013
	Residential Applications: Using Technology to Measure ...	Classroom	TBA		7 CE	11/19/2013
	Residential Market Analysis and Highest & Best Use	Classroom	TBA		15 QE/14 CE	11/19/2013
	Residential Report Writing & Case Studies	Classroom	TBA		15 QE/14 CE	11/19/2013
	Residential Sales Comparison & Income Approaches	Classroom	TBA		30 QE/28 CE	11/19/2013
	Residential Site Valuation & Cost Approach	Classroom	TBA		15 QE/14 CE	11/19/2013
	Review Theory – General	Classroom	TBA		33 QE/30 CE	11/19/2013
	Review Theory: Residential	Classroom	TBA		17 QE/15 CE	11/19/2013
	The Appraiser as an Expert Witness: Preparation & Testimony	Classroom	TBA		16 QE/15 CE	11/19/2013
	Valuation in Challenging Markets	Classroom	TBA		30 QE/28 CE	11/19/2013
	Valuation of Conservation Easements	Classroom	TBA		33 QE/31 CE	11/19/2013
	DelDot Regional Transportation Update	Classroom	11/12/2013		2 CE	11/19/2013
	Advanced Spreadsheet Modeling for Valuation ..	Classroom	TBA		15 QE/14 CE	1/21/2014
	Online General Appraiser Market Analysis ...	Online	1st & 15th of each month		30 QE/28 CE	1/21/2014
	Residential Applications - Using Technology to Measure & Support	Classroom	TBD		7 CE	3/18/2014
	Residential Applications 2	Classroom	TBD		7 CE	3/18/2014
	Using Spreadsheet Programs in Real Estate Appraisal - Synchronous	Classroom	TBD		7 CE	3/18/2014
	Applications & Interpretation of Simple Linear Regression	Classroom	TBD		15 QE/14 CE	3/18/2014
	7-Hour USPAP Update	Classroom	TBD		7 CE	3/18/2014
	15-Hour USPAP Course	Classroom	TBD		15 QE	3/18/2014
	AI Connect Day 1	Classroom	8/4/2014		2 CE	5/20/2014
	AI Connect Day 2 AM	Classroom	8/5/2014		4 CE	5/20/2014

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Appraisal Institute	AI Connect Day 2 PM	Classroom	8/5/2014	4 CE	5/20/2014	
	AI Connect Day 3	Classroom	8/6/2014	4 CE	5/20/2014	
	Review Case Studies – General	Classroom	TBD	32 QE/30 CE	6/17/2014	
	Quantitative Analysis - Synchronous	Classroom	TBD	35 QE/32 CE	7/15/2014	
	Unraveling the Mystery of Fannie Mae Appraisal Guidelines Synchronous	Online	N/A	4 CE	9/16/2014	
	Residential Market Analysis and Highest and Best Use	Both	N/A	15 QE/14 CE	9/16/2014	
	Online 7-Hour USPAP Update Course	Online	N/A	7 CE	10/21/2014	
	Online 15-Hour National USPAP Equivalent Course	Online	N/A	15QE/CE	11/18/2014	
	Supervisory Appraisal / Trainee Appraiser Course	Classroom	TBD	4 CE	11/18/2014	
	Two-Day Advanced Income Capitalization Part A	Classroom	TBD	15 w/exam 14	1/22/2015	
					15w/exam	
		Two-Day Advanced Income Capitalization Part B	Classroom	TBD	14w/o exam CE	1/22/2015
		Contract or Effective Rent: Finding the Real Rent	Classroom	TBD	4 CE	1/22/2015
		AI Connect Day 1	Classroom	TBD	2 CE	4/21/2015
		AI Connect Day 2 AM	Classroom		4 CE	4/21/2015
		AI Connect Day 2 PM	Classroom		4 CE	4/21/2015
		AI Connect Day 3	Classroom		4 CE	4/21/2015
		Thinking Outside the Form	Online	N/A	4 CE	6/16/2015
		Online Appraising Convenience Stores	Online	N/A	7 CE	7/21/2015
	Appraisal University	2012-2013 7 hour USPAP Update	Online	N/A	7 CE	9/17/2013
Appraising Historic Property		Online	N/A	7 CE	9/17/2013	
Practical Application of the Cost Approach		Online	N/A	4 CE	9/17/2013	
Practices and Pitfalls for the Resid. Appraiser		Online	N/A	9 CE	9/17/2013	
Retail Center Analysis for Financing		Online	N/A	7 CE	9/17/2013	
Site Analysis and Valuation		Online	N/A	7 CE	9/17/2013	
2014-2015 7hr USPAP Update Course		Online	N/A	7 CE	2/18/2014	
Beach Appraisal Seminars	7-Hour USPAP Update Course	Classroom	9/15/2015 & 9/16/2015	7 CE	7/21/2015	
	Residential Cost Approach	Classroom	10/14/2015 & 10/15/2015	7 CE	7/21/2015	
	Highest & Best Use Analysis	Classroom	9/20/2015 & 10/1/2015	7 CE	9/15/2015	
Calypso Continuing Education	A Brief Historic Stroll through America's Architecture for Appraisers	Online	N/A	7 CE	11/19/2013	
	Environmental Hazards Impact On Value	Online	N/A	7 CE	11/19/2013	
	FHA Site Inspection for Appraiser	Online	N/A	7 CE	11/19/2013	
	Mold A Growing Concern	Online	N/A	3 CE	11/19/2013	

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Calypso Continuing Education	Victorian Era Architecture for Real Estate Professionals	Online	N/A	3 CE	11/19/2013
Career WebSchool	2014-2015 7 hour USPAP Course	Online	N/A	7 CE	5/20/2014
Commercial Real Estate School	Current Issues in Real Estate Law	Classroom	TBD	3 CE	9/17/2013
	Real Estate Cycle Theory	Classroom	TBD	3 CE	9/17/2013
TriState RCA	Taxation of Commercial Real Estate	Classroom	TBD	3.5 CE	9/17/2013
Counselors of Real Estate	2014 Midyear Meetings	Classroom	05/04-05/07/2014	12.5 CE	6/17/2014
	The Counselors of Real Estate 2014 Annual Convention	Classroom	10/27/2014 - 10/28/2014	12.75 CE	10/21/2014
	Real Estate Symposium 2015	Classroom	5/5/2015	7 CE	3/17/2015
Delaware Assoc. of Appraisers, Inc.	The Economic Foundations of Appraising	Classroom	12/10/2013	3 CE	11/19/2013
	2014-2015 7hr USPAP Update Course	Classroom	4/8/2014	7 CE	2/18/2014
	DE Law, Rules and Regulations 2013-2015	Classroom	12/16/2014	3 CE	10/21/2014
	Appraisal Review	Classroom	12/16/2014	4 CE	10/21/2014
	Support and Analysis for the Sales Comparison Approach	Classroom	6/18/2015	7 CE	4/21/2015
	Valuation of Partial Interests	Classroom	6/10/2015	7 CE	4/21/2015
	Delaware Law, Rules and Regulations	Classroom	5/22/2015	3 CE	4/21/2015
Delaware Chapter of the Appraisal Institute	DE Subdivision Overview and Appraisal Techniques	Classroom	1/14/2014	2 CE	1/21/2014
	2014-2015 7hr USPAP Update Course	Classroom	1/24/2014	7 CE	2/18/2014
	Pesky Reviewers: What We're Looking For In Commercial & Res.	Classroom	3/11/2014	2 CE	3/17/2014
	Agriculture Valuation	Classroom	5/20/2014	2 CE	5/20/2014
	Delmarva Real Estate Outlook	Classroom	9/9/2014	2 CE	9/16/2014
	The Appraiser as Trusted Advisor	Classroom	11/11/2014	2 CE	11/18/2014
	Creating Real Estate Value through "Place-Making" Economic	Classroom	1/13/2015	2 CE	1/22/2015
	Real Estate Finance, Value, and Investment Performance	Classroom	TBD	7 CE	3/17/2015
	Delaware Law, Rules and Regulations	Classroom	5/12/2015 & 9/15/2015	3 CE	5/19/2015
DE State & John Hopkins Carey Business School	Place-Making Economic Develop. Real Estate Strategies	Classroom	4/3/2014	3 CE	3/18/2014
Dwellworks Res. Services	Fundamentals of Relocation Appraising	Online	TBA	7 CE	10/15/2013
Dynasty School	Real Estate Appraisal - Principles and Procedures	Online	TBA	60 QE	11/19/2013
	Residential Site Valuation & Cost Approach	Online	N/A	15 QE	1/21/2014
	2014-2015 15hr Equiv. USPAP Course	Online	N/A	15 QE	1/21/2014

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Dynasty School	Advanced Residential Applications & Case Studies	Online	N/A	15 QE	1/21/2014
	Basic Principles & Procedures	Online	N/A	60 QE	1/21/2014
	Real Estate Finance	Online	N/A	30 QE/28 CE	1/21/2014
	Statistics, Modeling, & Finance	Online	N/A	15 QE/14 CE	1/21/2014
	Challenging Assignments for Residen. App.	Online	N/A	7 CE	1/21/2014
	Foreclosure Basics for Appraisers	Online	N/A	7 CE	1/21/2014
	Residential Market Analysis & Highest & Best Use	Online	N/A	15 QE/14 CE	3/18/2014
	Residential Sales Comparison & Income Approach	Online	N/A	30 QE/28 CE	3/18/2014
	General Appraiser Site Valuation and Cost Approach	Online	N/A	30 QE/28 CE	3/18/2014
	2014-2015 USPAP Update	Online	N/A	7 CE	10/21/2014
	General Appraiser Market Analysis & Highest & Best Use	Online	N/A	15 QE/14 CE	11/18/2014
	Covering All the Bases in Residential Reporting	Online	N/A	7 CE	11/18/2014
	Supervisor and Trainee Appraiser Course	Online	N/A	4 CE	4/21/2015
	International Right-of-Way Delmarva Chapter 56	431 - Problems in the Valuation of Partial Acquisitions	Classroom	10/1/2013	8 QE/8 CE
900 - Principles of Real Estate Engineering		Classroom	7/29/2013 - 7/30/2013	16 QE/16 CE	9/17/2013
901 - Engineering Plan Development and		Classroom	7/31/2013	8 QE/8 CE	9/17/2013
902 - Propert Descriptions		Classroom	8/1/2013	8 QE/8 CE	9/17/2013
100 - Principles of Real Estate Acquisition		Classroom	TBD	32 QE/ 32 CE	4/15/2014
421 - Valuation of Partial Acquisitions		Classroom	TBD	32 CE	6/17/2014
201 - Communications in Real Estate Acquisition		Classroom	10/26/2015 - 10/28/2015	24 CE	5/19/2015
207- Practical Negotiations for United States and Federally Assisted		Classroom	TBD	16 CE	5/19/2015
802 - Legal Aspects of Easements		Classroom	7/31/2015	7.75 CE	5/19/2015
800 - Principles of Real Estate Law		Classroom	7/27/2015 - 7/28/2015	15.25 CE	5/19/2015
801 - Land Titles		Classroom	7/29/2015 - 7/30/2015	15.25 CE	5/19/2015
Loomis Appraisal School	DE Law, Rules, and Regulations	Classroom	TBD	3 CE	1/21/2014
	Mock Trial-Divorce Appraisal	Classroom	TBD	4 CE	1/21/2014
	2014-2015 7hr USPAP Update	Classroom	TBD	7 CE	6/17/2014
	The Well Documented Appraisal Report	Classroom	TBD	7 CE	1/22/2015

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Loomis Appraisal School	The Appraisal of Historic Residences	Classroom	TBD	7 CE	1/22/2015
Maryland Assoc. of Appraisers, Inc.	30 Hr General Appraiser Site valuation & Cost Approach	classroom	11/07-11/08/2013	30 CE/30 QE	10/15/2013
	30 Hr General Appraiser Site valuation & Cost Approach	classroom	11/12-11/13/2013, TBA	30 CE/30 QE	10/15/2013
	Appraising Complex Commercial, Industrial, and Development Prop.	classroom	12/11/2013, more TBA	7 CE	11/19/2013
	Appraising to "Yellow Book" Standards	classroom	11/14/2013, more TBA	7 CE	10/15/2013
	Avoiding Pitfalls in the Appraisal of Urban Properties	classroom	12/03/2013, more TBA	7 CE	10/15/2013
	High Performance Sustainable Home Appraising	classroom	11/20/2013, more TBA	7 CE	10/15/2013
	Residential Report Writing & Case Studies	classroom	12/4 - 12/5/2013	15 CE/15 QE	10/15/2013
	Residential Site Valuation & Cost Approach	classroom	11/22-11/23/2013, TBA	15 CE/15 QE	10/15/2013
	Statistics, Modeling, Finance	classroom	11/6-11/7/13, more TBA	15 CE/15 QE	10/15/2013
	What is Historic Architecture?	classroom	11/19/2013, more TBA	3 CE	10/15/2013
McKissock, LP	Live Webinar: Green Guide to Appraising	Online	N/A	7 CE	9/17/2013
	The Income Approach	Online	N/A	6 CE	9/17/2013
	General Report Writing and Case Studies	Online	N/A	30 QE	9/17/2013
	National USPAP Update 2014-2015	Classroom	TBD	7 CE	10/15/2013
	National USPAP Update 2014-2015	Online	N/A	7 CE	10/15/2013
	UAD - Up Close and Personal	Classroom	TBA	3 CE	11/19/2013
	Analyze This! Applications of Appraisal Analysis	Classroom	TBA	4 CE	11/19/2013
	Reviewers Checklist (7)	Classroom	TBA	7 CE	11/19/2013
	Delaware Appraisal Laws & Regulations	Classroom	TBA	3 CE	11/19/2013
	Deriving and Supporting Adjustments	Classroom	TBA	7 CE	11/19/2013
	Disciplinary Cases - What NOT to do	Classroom	TBA	7 CE	11/19/2013
	FHA for Today's Appraiser	Classroom	TBA	7 CE	11/19/2013
	Intro to Complex Appraisal Assignments	Classroom	TBA	7 CE	11/19/2013
	Introduction to Expert Witness Testimony	Classroom	TBA	7 CE	11/19/2013
	Introduction to Regression Analysis for Appraisers	Classroom	TBA	4 CE	11/19/2013
	Land and Site Valuation	Classroom	TBA	5 CE	11/19/2013
	National USPAP Update (2012-2013)	Classroom	TBA	7 CE	11/19/2013
	National USPAP Update Equivalent (2012-2013)	Classroom	TBA	7 CE	11/19/2013
	Relocation Appraising: New ERC Summary Appraisal Report	Classroom	TBA	7 CE	11/19/2013
	Systems Built Housing: Advances in Housing for the New Millennium	Classroom	TBA	7 CE	11/19/2013
	The Green Guide to Appraising	Classroom	TBA	7 CE	11/19/2013
	2-4 Family Finesse	Online	TBA	7 CE	11/19/2013
	Ad Valorem Tax Consultation	Online	TBA	2 CE	11/19/2013
	Appraisal Applications of Regression Analysis	Online	TBA	7 CE	11/19/2013
	Appraising and Analyzing Retail Shopping Centers for Mortgage Underwriting	Online	TBA	7 CE	11/19/2013
	Appraising FHA Today	Online	TBA	7 CE	11/19/2013

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McKissock, LP	Appraising Manufactured Homes	Online	TBA	7 CE	11/19/2013
	Construction Details and Trends	Online	TBA	7 CE	11/19/2013
	The Cost Approach	Online	TBA	7 CE	11/19/2013
	Delaware Laws and Regulations for Appraisers	Online	TBA	3 CE	11/19/2013
	Environmental Issues for Appraisers	Online	TBA	5 CE	11/19/2013
	Essential Elements of Disclosures and Disclaimers	Online	TBA	5 CE	11/19/2013
	Even Odder - More Oddball Appraisals (with Audio and Video)	Online	TBA	7 CE	11/19/2013
	How to Analyze & Value Income Properties	Online	TBA	6 CE	11/19/2013
	Introduction to Legal Descriptions	Online	TBA	2 CE	11/19/2013
	Introduction to the Uniform Appraisal Dataset	Online	TBA	2 CE	11/19/2013
	Land and Site Valuation	Online	TBA	7 CE	11/19/2013
	Live Webinar: Delaware Appraisal Laws and Regulations	Online	TBA	3 CE	11/19/2013
	Live Webinar: Deriving and Supporting Adjustments	Online	TBA	3 CE	11/19/2013
	Live Webinar: Disciplinary Cases: What Not to Do	Online	TBA	7 CE	11/19/2013
	Live Webinar: FHA for Today's Appraiser	Online	TBA	7 CE	11/19/2013
	Live Webinar: HUD REO Live Appraisal Update Course (Private Session-Dart Appraisers Only)	Online	TBA	7 CE	11/19/2013
	Live Webinar: Intro to Regression Analysis for Appraisers	Online	TBA	4 CE	11/19/2013
	Live Webinar: Intro to Residential Green Building for Appraisers	Online	TBA	4 CE	11/19/2013
	Live Webinar: Introduction to Complex Appraisal Assignments	Online	TBA	5 CE	11/19/2013
	Live Webinar: Land and Site Valuation	Online	TBA	5 CE	11/19/2013
	Live Webinar: REO & Short Sales Appraisal Guidelines	Online	TBA	4 CE	11/19/2013
	Live Webinar: Residential Appraisal Review	Online	TBA	7 CE	11/19/2013
	Live Webinar: Understanding the Uniform Appraisal Dataset	Online	TBA	3 CE	11/19/2013
	Modern Green Building Concepts	Online	TBA	6 CE	11/19/2013
	Mold, Pollution and the Appraiser	Online	TBA	2 CE	11/19/2013
	Mortgage Fraud Protect Yourself	Online	TBA	7 CE	11/19/2013
	Relocation Appraisal and the New ERC Form	Online	TBA	6 CE	11/19/2013
	REO and Foreclosures	Online	TBA	5 CE	11/19/2013
	Residential Appraisal Review	Online	TBA	7 CE	11/19/2013
	Residential Report Writing: More Than Forms	Online	TBA	7 CE	11/19/2013
	Risky Business: Ways to Minimize Your Liability (with Audio and Video)	Online	TBA	5 CE	11/19/2013
	The Dirty Dozen	Online	TBA	3 CE	11/19/2013
	The Nuts and Bolts of Green Building for Appraisers (with Audio and Video)	Online	TBA	3 CE	11/19/2013
	Advanced Residential Applications and Case Studies	Online	TBA	15 QE	11/19/2013
	Appraisal Subject Matter Electives	Online	TBA	20 QE	11/19/2013
	Basic Appraisal Principles	Online	TBA	30 QE	11/19/2013
	Basic Appraisal Procedures	Online	TBA	30 QE	11/19/2013
	Commercial Appraisal Review - Subject Matter Elective	Online	TBA	15 QE	11/19/2013

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McKissock, LP	Expert Witness for Commercial Appraisers - Subject Matter Electives	Online	TBA	15 QE	11/19/2013
	General Appraiser Income Approach	Online	TBA	60 QE	11/19/2013
	General Appraiser Market Analysis Highest and Best Use	Online	TBA	30 QE	11/19/2013
	General Appraiser Sales Comparison Approach	Online	TBA	30 QE	11/19/2013
	General Appraiser Site Valuation and Cost Approach	Online	TBA	30 QE	11/19/2013
	Residential Market Analysis and Highest & Best Use	Online	TBA	15 QE	11/19/2013
	Residential Report Writing and Case Studies	Online	TBA	15 QE	11/19/2013
	Residential Sales Comparison and Income Approaches	Online	TBA	30 QE	11/19/2013
	Residential Site Valuation and Cost Approach	Online	TBA	15 QE	11/19/2013
	Statistics, Modeling and Finance	Online	TBA	15 QE	11/19/2013
	2014-2015 15hr Equiv. USPAP Course	Online	N/A	15 QE	1/21/2014
	The Thermal Shell	Online	N/A	3 CE	2/18/2014
	Appraisal of Self-storage Facilities	Online	N/A	7 CE	2/18/2014
	Heating, Vent., & AC Systems in Green Buildings	Online	N/A	4 CE	2/18/2014
	2014-2015 7hr USPAP Update Course	Classroom	TBD	7 CE	2/18/2014
	Analyze This! Application of Appraisal Analysis	Live Webinar	N/A	4 CE	3/18/2014
	UAD - Up Close and Personal	Live Webinar	N/A	3 CE	3/18/2014
	Analyze This! Application of Appraisal Analysis	Online	N/A	4 CE	3/18/2014
	2014-2015 7hr USPAP Update Course	Classroom	TBD	7 CE	3/18/2014
	Secondary Market Appraisal Guidelines	Online	TBD	7 CE	4/15/2014
	Appraisal of Assisted Living Facilities	Online	N/A	8 CE	5/20/2014
	Sales Comparison Approach	Online	N/A	7 CE	5/20/2014
	Expert Witness Testimony: To Do or Not to Do	Classroom	TBD	7 CE	6/17/2014
	Reviewer's Checklist, Live Webinar	Online	N/A	4 CE	6/17/2014
	Understanding Residential Construction	Online	N/A	7 CE	6/17/2014
	Appraisal of Fast Food Facilities	Online	N/A	7 CE	11/18/2014
	Appraisal of Land Subject to Ground Leases	Online	N/A	7 CE	11/18/2014
	Expert Witness for Commercial Appraisers	Online	N/A	12 CE	11/18/2014
	A Review of Disciplinary Cases – Live Webinar	Online	N/A	3 CE	11/18/2014
	Fundamental Concepts of Analysis	Online	N/A	7 CE	11/18/2014
	Marcellus Shale and Appraisers	Classroom	TBD	3 CE	11/18/2014
	Valuing Vacant Land and Sites	Classroom	TBD	4 CE	11/18/2014
	Work File: Your Best Defense Against an Offense	Classroom	TBD	5 CE	1/22/2015
	Appraisal of Industrial Incubators	Online	N/A	7 CE	3/17/2015
	Appraisals of Owner-Occupied Commercial Properties	Online	N/A	7 CE	3/17/2015
	Supervisor-Trainee Course for Maryland	Online	1/31/2015	4 CE	3/17/2015
	Appraisal Review for Commercial Appraisals	Online	N/A	7 CE	4/31/2015
	Adjustments: Supported or Not Supported	Classroom	TBD	7 CE	4/21/2015
	The New FHA Handbook 4000.1	Classroom	TBD	7 CE	4/21/2015

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McKissock, LP	The New FHA Handbook 4000.1	Online	N/A	7 CE	4/21/2015	
	Supervisor-Trainee Course for Virginia	Online	1/31/2015	4 CE	5/19/2015	
	Strange but True: Appraising Complex Residential Properties	Classroom	TBD	7 CE	7/21/2015	
	Managing Appraiser Liability	Online	N/A	6 CE	7/21/2015	
				15 CE w/ Exam		
				14 CE w/o Exam		
Marshall & Swift	Commercial Cost Approach Certification	Classroom	TBD	Exam	7/21/2015	
NAIFA	2014-2015 7hr USPAP Update Course	Classroom	3/6/2014	7 CE	1/21/2014	
	Residential Appraising in a Changing Market	Classroom	2/25/2014	7 CE	1/22/2015	
	5.0F Ethics	Classroom	4/22/2015	2 CE	3/17/2015	
	Supervising the Trainee Appraiser	Classroom	6/17/2015	4 CE	5/19/2015	
	HUD Single Family Housing Policy Handbook - 4000.1	Classroom	10/28/2015	7 CE	9/15/2015	
National Highway Institute	Appraisal for Federal-Aid highway Programs	Classroom	TBD	12 CE	7/15/2014	
New Castle County Assessors	Land Identification Systems and Property Rights	Classroom	TBD	4 CE	3/17/2015	
Northern Michigan University	What Makes a Good House Good	Online	N/A	2CE	11/18/2014	
OnCourse Learning	Residential Sales Comp. & Income Approach	Online	N/A	30 QE	2/18/2014	
	Basic Appraisal Principles	Online	N/A	30 QE	2/18/2014	
	Basic Appraisal Procedures	Online	N/A	30 QE	2/18/2014	
	Residential Report Writing & Case Studies	Online	N/A	15 QE/14 CE	2/18/2014	
	Residential Market Analysis & Highest Best Use	Online	N/A	15 QE/14 CE	2/18/2014	
	Residential Appraiser Site Valuation & Cost Appr.	Online	N/A	15 QE/14 CE	2/18/2014	
	FHA Single Family Appraisal	Online	N/A	15 QE/14 CE	2/18/2014	
	URAR Form Review	Online	N/A	7 CE	2/18/2014	
	Appraisal Math and Statistics	Online	N/A	7 CE	2/18/2014	
	Cost Approach Overview	Online	N/A	7 CE	2/18/2014	
	Income Capitalization Overview	Online	N/A	7 CE	2/18/2014	
	Sales Comparison Approach	Online	N/A	7 CE	2/18/2014	
	OnCourse Learning	2014-2015 15 HR USPAP	Online	N/A	15 QE/14 CE	4/15/2014

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Philadelphia Metro Chapter of IA	Delaware Law Rules and Regulations	Classroom	9/12/2013	3 CE	9/17/2013
	Real Estate Trends	Classroom	4/30/2015	7 CE	3/17/2015
	Review Theory - General	Classroom	TBD	30 CE	4/15/2014
	3 Hour Delaware Law, Rules and Regulations	Classroom	9/24/2015	3 CE	9/15/2015
Polley Associates Real Estate School	Residential Appraisal Review	Classroom	3/7/2013	5 CE	11/19/2013
	Residential Reporting. Hitting All of the Bases	Classroom	1/30/2013	7 CE	11/19/2013
	2011- 2013 The National USPAP Update Course	Classroom	4/18/2013	7 CE	11/19/2013
	Foreclosure Basics for Appraisors	Online	6/20/2013	7 CE	11/19/2013
	Today's FHA & VA	Classroom	TBD	7 CE	3/17/2015
	Defensible Appraisal Practices	Classroom	TBD	7 CE	3/17/2015
Southern NJ Chapter of the Appraisal Institute	Overview of Philly Metro Area/Tri-State Real Estate Economy Strengths & Weaknesses	Classroom	8/6/2015	2 CE	7/21/2015
	National USPAP Update Course	Classroom	6/13/2014	7 CE	5/19/2015
Steve Williamson's Real Estate Education	Law Update	Classroom	6/13-6/14/2014	8 CE	5/19/2015
	Unique and Complex Property Appraisal	Classroom	6/14-6/15/2014	15 CE	5/19/2015
Sussex County Association of Realtors	What's It Worth	Classroom	TBD	3 CE	3/17/2015
US Dept. of Transportation Federal Highway Administration	Appraisal Principles and Procedures Under the Uniform Act Workshop	Classroom	TBD	14 CE	3/17/2015
Valuometrics	Stats, Graphs, and Data Science	Classroom	9/24/2015 & 9/25/2015	14 CE	9/15/2015
Washington DC Metro Area Chapter of the Appraisal Institute	IRS Valuation Summit	Classroom	10/21/2014	7 CE	9/16/2014